

# Breakthroughs In Big Memory

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# The Past 50 Years: 1969 - 2019

intel

1969

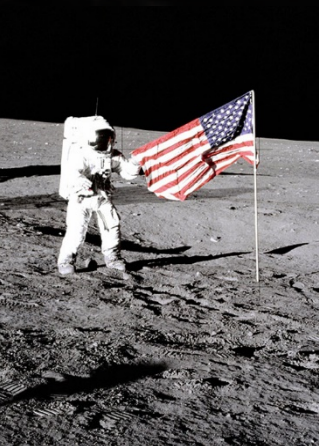
1970s

1980s

1990s

2000s

2010s



DRAM

1 Constant: Scarce and Volatile Memory

PMEM



intel OPTANE™  
PERSISTENT MEMORY

DDR4 DIMM Modules  
Lower Cost than DRAM  
More Capacity than DRAM

Process  
Heatsink  
Torx T30  
Screws

Installation  
Removal  
Heatsink shape



Torque: 1.4-1.6 N-m (12-14 lb-in)

# The Present: 2020

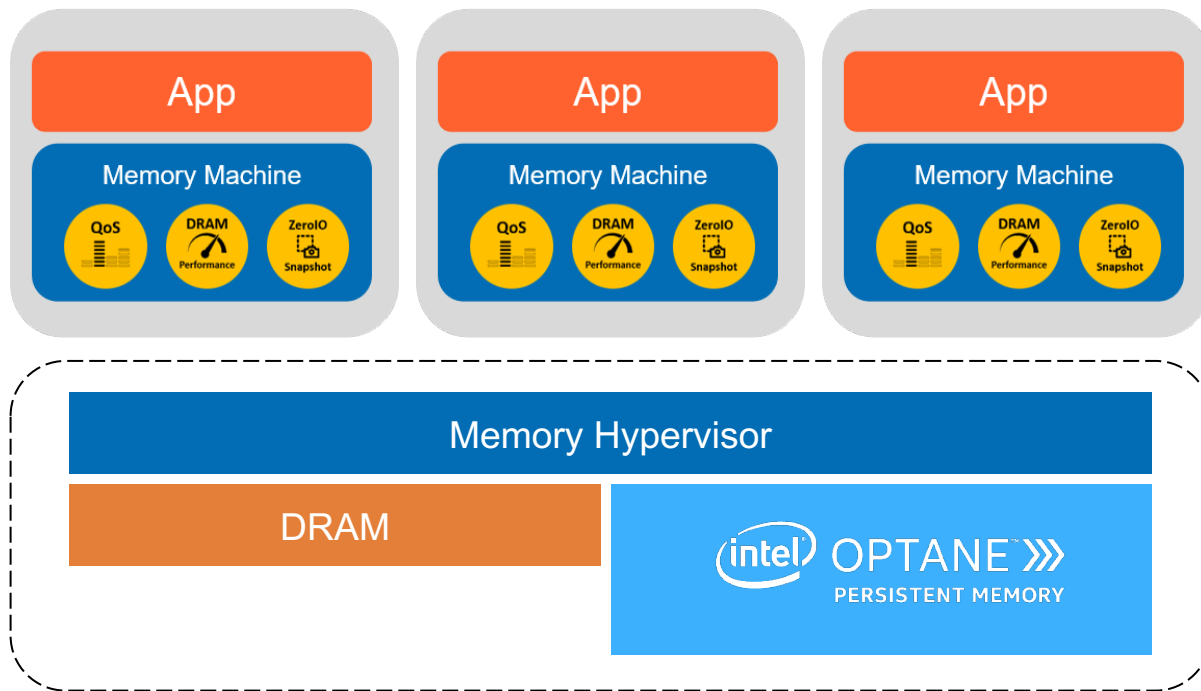


## Opening the door to Big Memory

A world of abundance, persistence and high availability



# Software-Defined Memory – Memory Machine™



- No application change needed
- DRAM Performance
- High Availability in Memory
- Significant TCO Savings

# Memory Machine™ Software is Generally Available

## Standard Edition

*The best way to implement PMEM*

- 3X Memory Size
- 30-50% Memory Cost Savings
- DRAM-Performance

## Advanced Edition

*Makes memory highly available*

- ZeroIO™ In-Memory Snapshot
- Fast Crash Recovery
- Thin-Clones

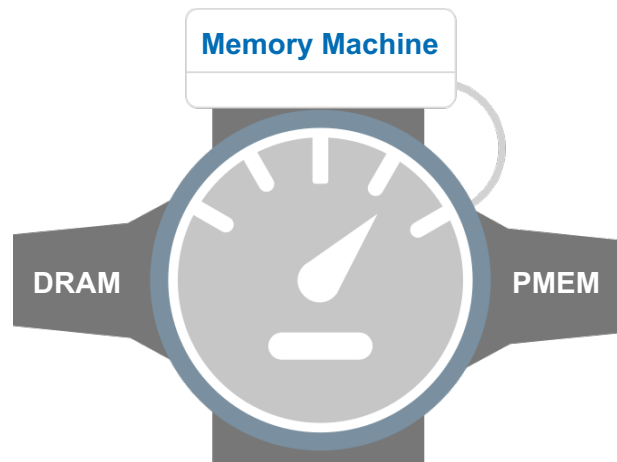
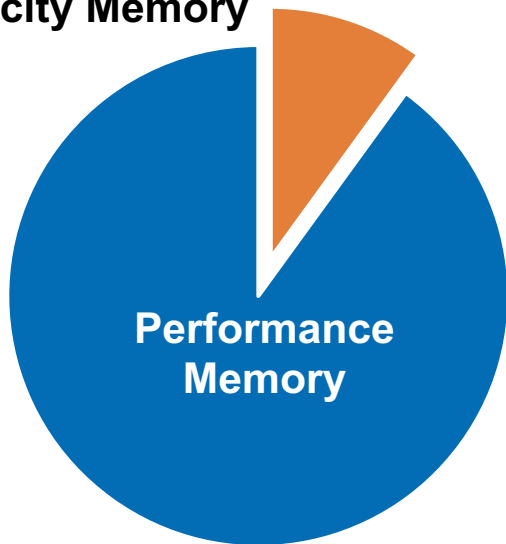


# PMEM Should Be Considered for Every Refresh

The huge **Performance Memory** opportunity can be addressed today with Intel + MemVerge

Key to success is finding optimum **DRAM / PMEM Mix** for lowest cost and DRAM performance

Capacity Memory



# Enables Same Memory – Lower Cost

## Model 1:

Xeon Gold 6240

1536 GB DRAM

**\$77,912.84**

## Model 2:

Xeon Gold 6240

1664 GB DRAM & PMEM

Including MemVerge SW

**\$67,561.66**

**Savings: \$10,351 per server**

Total Cost of Ownership (TCO) Analysis					
<b>Model 1: DRAM Only</b>					
	Unit Cost	Unit Capacity	Quantity	Cost	Total Capacity
Hardware - XEON Gold 6240	\$ 21,633.00		1	\$ 21,633.00	
DRAM - 64 GB DIMM	\$ 2,011.99	64	24	\$ 48,287.76	1536
Support				\$ 6,992.08	
MemVerge SW				\$ -	
Annual Power + Cooling Costs	\$ 1,000.00			\$ 1,000.00	
Rack Unit Costs				\$ -	
<b>Total Cost of Ownership</b>				<b>\$ 77,912.84</b>	<b>1536</b>
<b>Model 2: DRAM/PMEM/MemVerge</b>					
	Unit Cost	Unit Capacity	Quantity	Cost	Total Capacity
Hardware - XEON Gold 6240	\$ 21,633.00		1	\$ 21,633.00	
DRAM - 32 GB DIMM	\$ 1,202.99	32	12	\$ 14,435.88	384
PMEM - 128 GB DIMM	\$ 1,929.99	128	10	\$ 19,299.90	1280
Support				\$ 5,536.88	
MemVerge SW	\$ 4.00		1664	\$ 6,656.00	
Annual Power + Cooling Costs					
Rack Unit Costs				\$ -	
<b>Total Cost of Ownership</b>				<b>\$ 67,561.66</b>	<b>1664</b>



# Enables Double the Memory – Same Cost

## Model 1:

Xeon Gold 6240

768 GB DRAM

**\$56,555.24**

## Model 2:

Xeon Gold 6240

1472 GB DRAM & PMEM

Including MemVerge SW

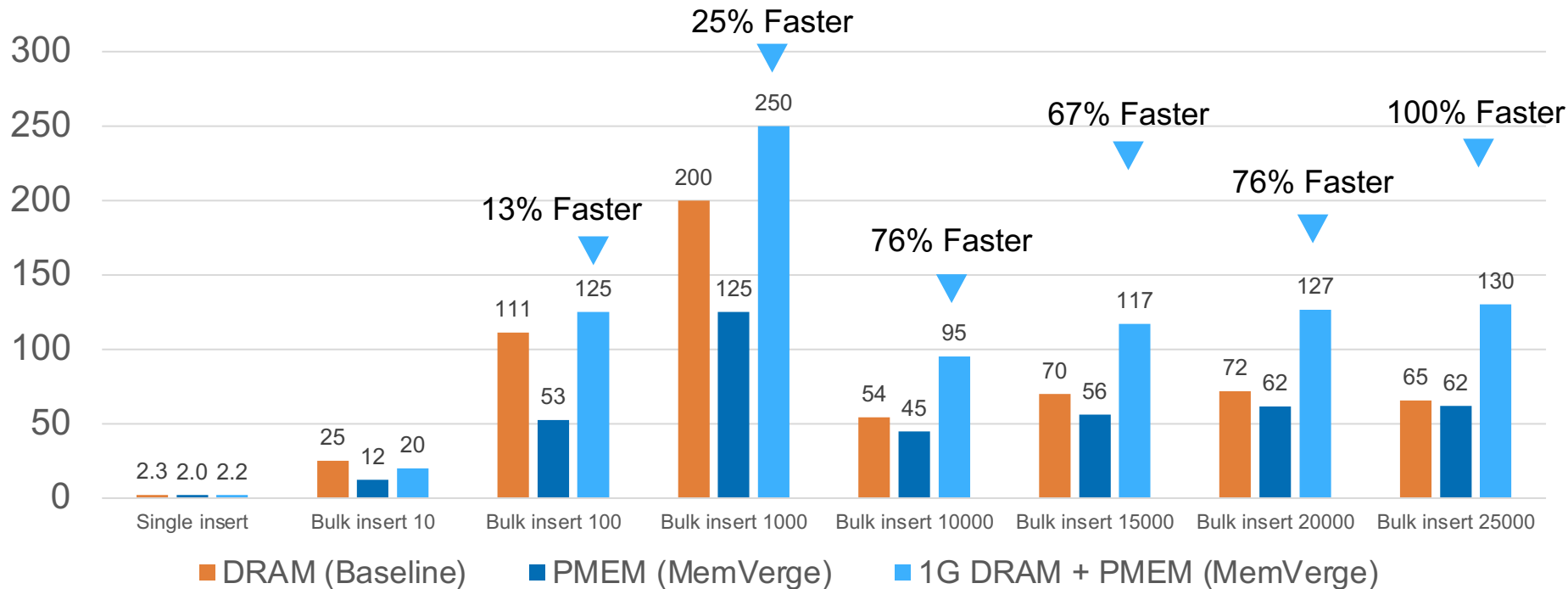
**\$56,431.79**

**704GB More Memory!**

Total Cost of Ownership (TCO) Analysis					
<b>Model 1: DRAM Only</b>					
	Unit Cost	Unit Capacity	Quantity	Cost	Total Capacity
Hardware - XEON Gold 6240	\$ 21,633.00		1	\$ 21,633.00	
DRAM - 32 GB DIMM	\$ 1,202.99	32	24	\$ 28,871.76	768
Support				\$ 5,050.48	
MemVerge SW				\$ -	
Annual Power + Cooling Costs	\$ 1,000.00			\$ 1,000.00	
Rack Unit Costs				\$ -	
<b>Total Cost of Ownership</b>				<b>\$ 56,555.24</b>	<b>768</b>
<b>Model 2: DRAM/PMEM/MemVerge</b>					
	Unit Cost	Unit Capacity	Quantity	Cost	Total Capacity
Hardware - XEON Gold 6240	\$ 21,633.00		1	\$ 21,633.00	
DRAM - 16 GB DIMM	\$ 418.00	16	12	\$ 5,016.00	192
PMEM - 128 GB DIMM	\$ 1,929.99	128	10	\$ 19,299.90	1280
Support				\$ 4,594.89	
MemVerge SW	\$ 4.00		1472	\$ 5,888.00	
Annual Power + Cooling Costs					
Rack Unit Costs				\$ -	
<b>Total Cost of Ownership</b>				<b>\$ 56,431.79</b>	<b>1472</b>

# Enables PMEM as Fast or Faster than DRAM

kdb+ Performance Stress Test - Million Inserts per Second



# Memory Machine™ Customers



*“MemVerge's Memory Machine software demonstrates marked performance gain over other in-memory infrastructure while displaying lower jitter and increased determinism.” - Dominick Paniscotti, CTO of MemX*



*“MemVerge Memory Machine's ZeroIO Snapshot capability dramatically improves performance of new applications, reducing the time to recovery from hours to seconds.”  
- Nicola Carotti, Head of Cloud and Hybrid Datacenter, Banca Intesa Sanpaolo.*

# Thank-you

**Try it**

Contact [andrew.degnan@memverge.com](mailto:andrew.degnan@memverge.com) to sign-up for a PoC

**[Memory Machine Datasheet](#)**

**View our Nasdaq Soptlight:**

**<https://youtu.be/HIPqyJtd7sQ>**

**MemVerge TCO Calculator:**

**<https://www.surveymonkey.com/r/TCO-Calculator>**