



## **Observations from** the Industry





**Transparency & Trust** 



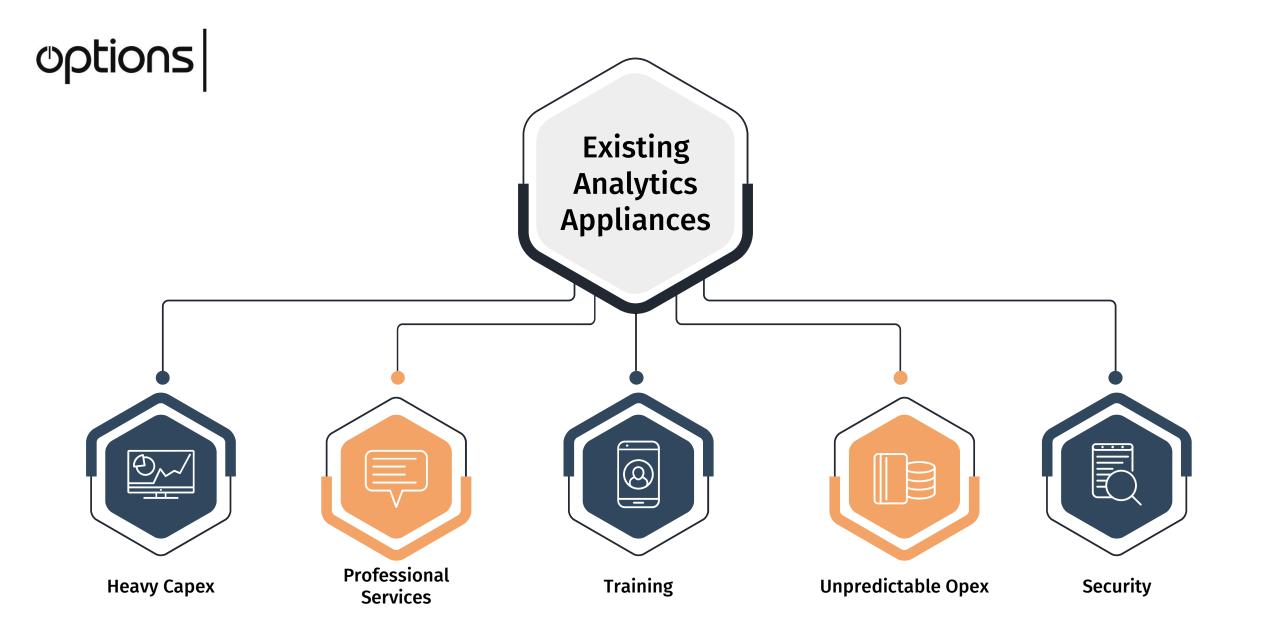
Simplicity of **Support** 



**Compliance & Security** 

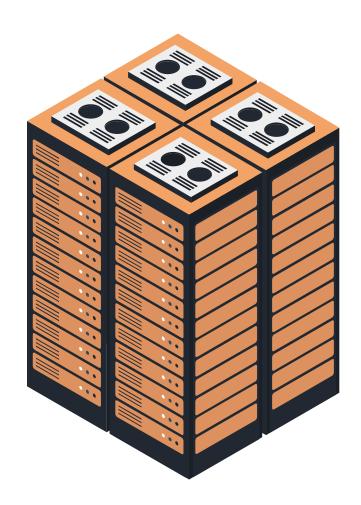


**Predictable Cost Structure** 





## The Future



- **Custom Dashboards**
- **Evergreen Hardware** Right-sized & future proof with rolling upgrades
- **All Inclusive Pricing** Hardware, power & space, smart hands, licensing
- Security Service would be covered by providers certifications
- 24/7 Support



